

Duet Enterprise

New ways of Microsoft-SAP Integration

Service Offering

Agenda

- Campana & Schott
- Duet Enterprise - Overview
- Practical Example - Electronic Customer Record
- Duet Enterprise - Service Offering of Campana & Schott

A successful and dynamic company

Campana & Schott – Company Profile

Fast facts

- Established since 1992
- Owner-managed company
- 10 offices in Europe
- Currently over 200 employees
- Strong alliances, global partner network



Microsoft Gold Partner



Microsoft Partner

Gold Project and Portfolio Management
Gold Portals and Collaboration
Gold Business Intelligence
Gold Independent Software Vendor (ISV)
Silver Web Development

Further Alliances

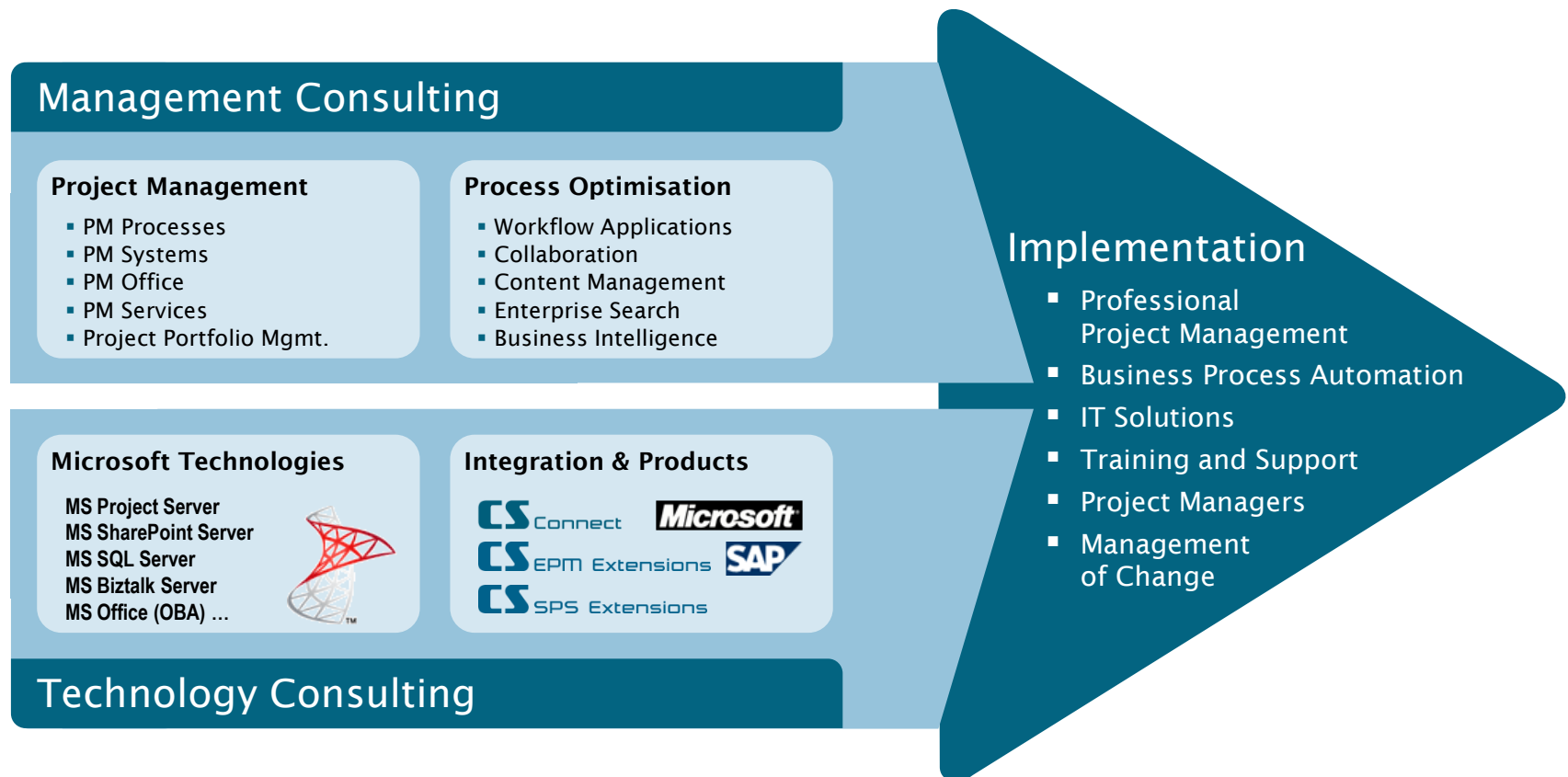


Customers around the globe

...for instance in Australia, Bosnia-Herzegovina, Brazil, Bulgaria, Denmark, Finland, Kosovo, Saudi Arabia, Serbia, Sweden, Spain, Czech Republic, Ukraine, United Kingdom, USA...

Consulting – Technology – Implementation

Campana & Schott – Capabilities



Our customer base spans all sectors and areas

Campana & Schott – Customers (Extract)

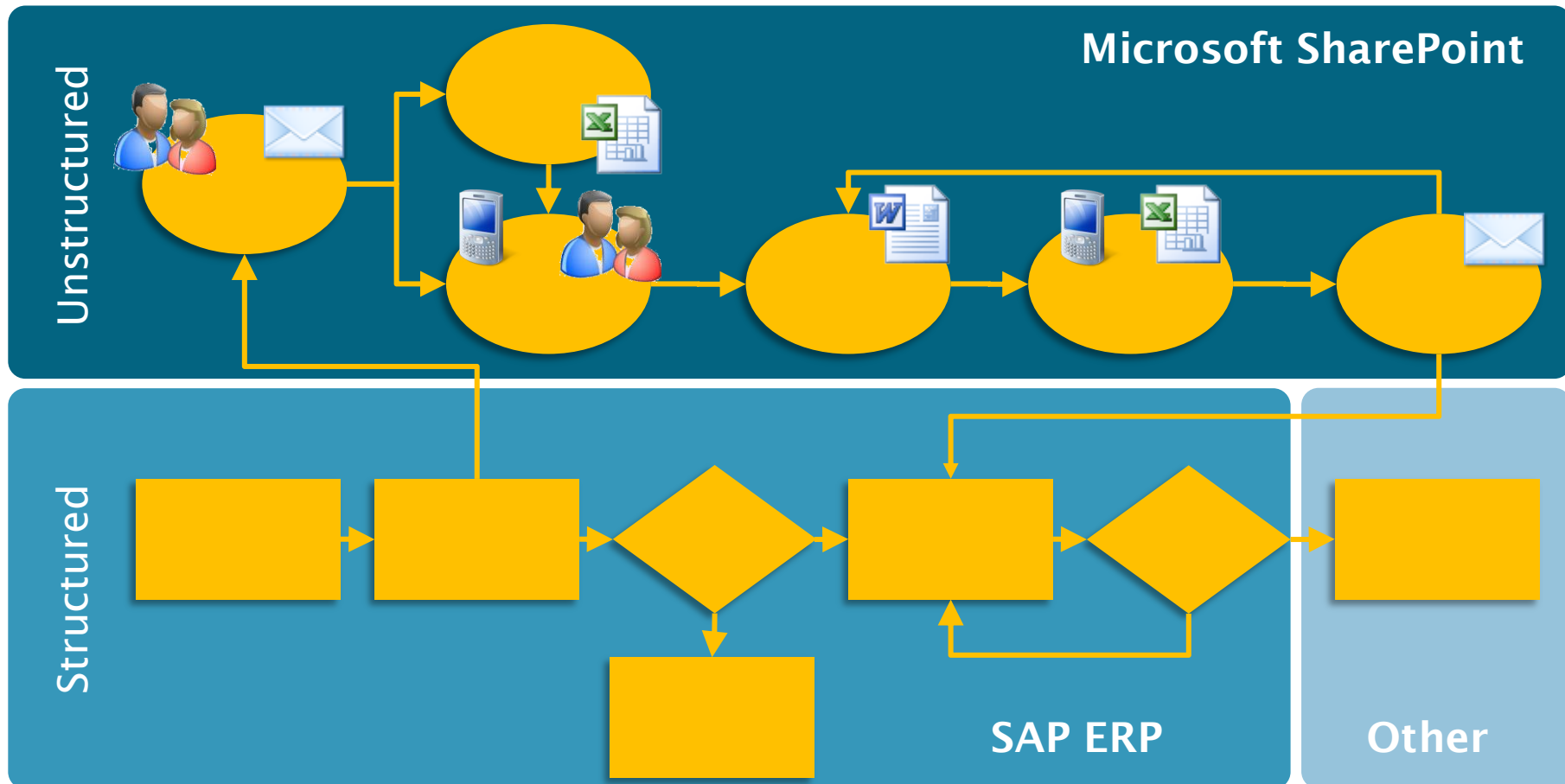
ABB, Abbott, Alcatel-Lucent, Allianz, AOL, Arcor, Areva, Avaya, AXA, Bayer, Beiersdorf, BMW, Bombardier, Bosch, British Telecom, Carl Zeiss, CNES, Coca Cola, Colt Telecom, Continental, Daimler, Dassault, Deutsche Bahn, Deutsche Telekom, DHL, Draexlmaier, Dresdner Bank, DSM, DWS, EADS, E.ON, European Central Bank, Ferrero, Fraport, GDF-Suez, General Re., Hannover Re, Heidelberg Cement, Heidelberger Druck, Heineken, Hewlett-Packard, Hochtief, Infineon, Jaguar & Land Rover, John Deere, KBC, Liebherr, Lufthansa, Médecins Sans Frontières, Microsoft, Miele, Munich Re., NCR, Nintendo, Nokia, Novartis, OMV, Philip Morris, Philips, PricewaterhouseCoopers, Porsche, Roche, RWE, Sagem, Sanofi, SAP, Schindler, SEB Bank, Siemens, Solvay, Star Alliance, Swisscom, Swiss Re, Tektronix, Telekom Austria, TeliaSonera, Thales, Thomson, T-Systems, UBS, UkrSibbank, UniCredit Bulbank, Vaillant, Verizon Business, Vodafone, Volkswagen...

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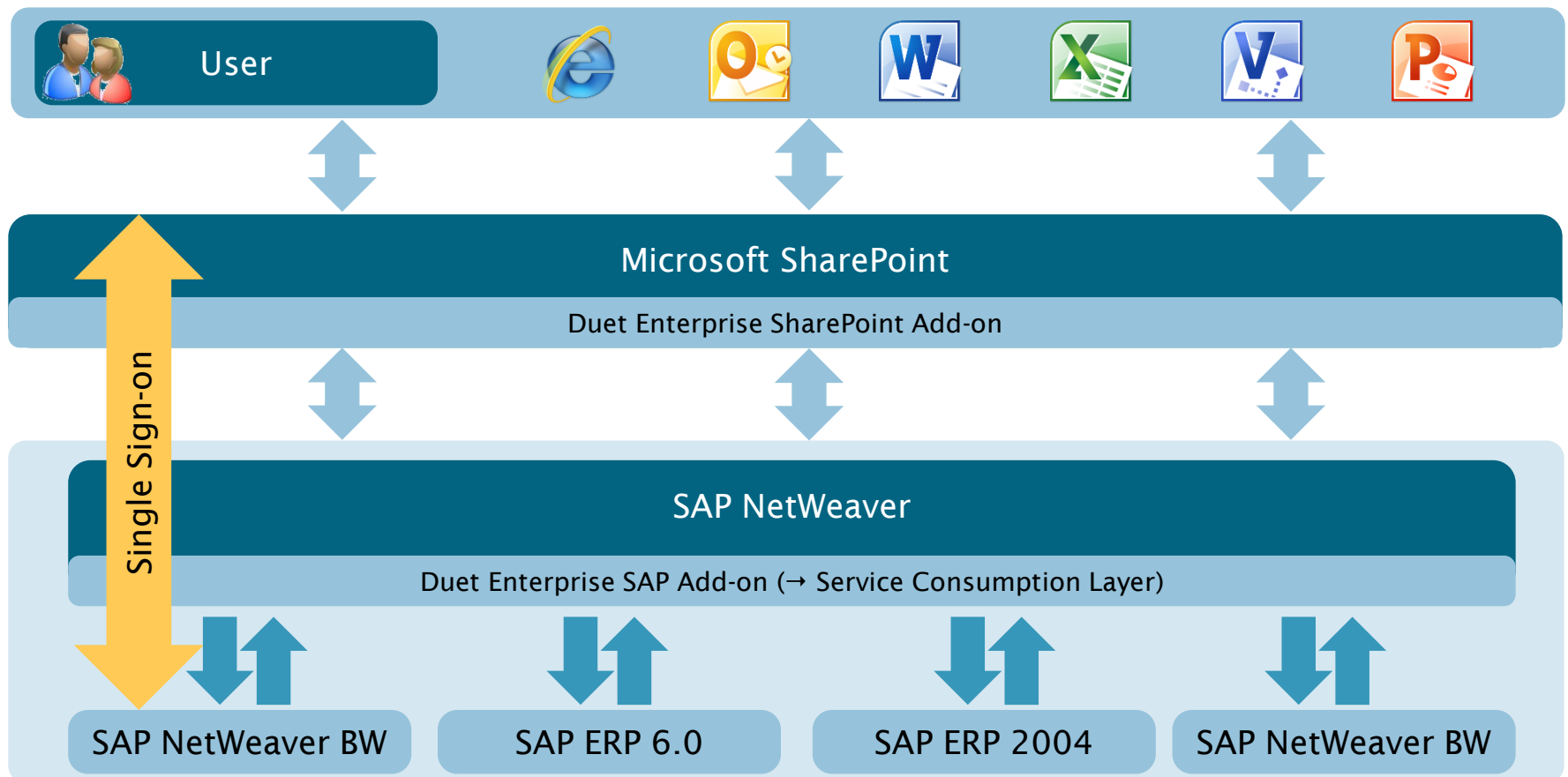
Duet Enterprise connects structured and unstructured data and processes

Duet Enterprise - Objective



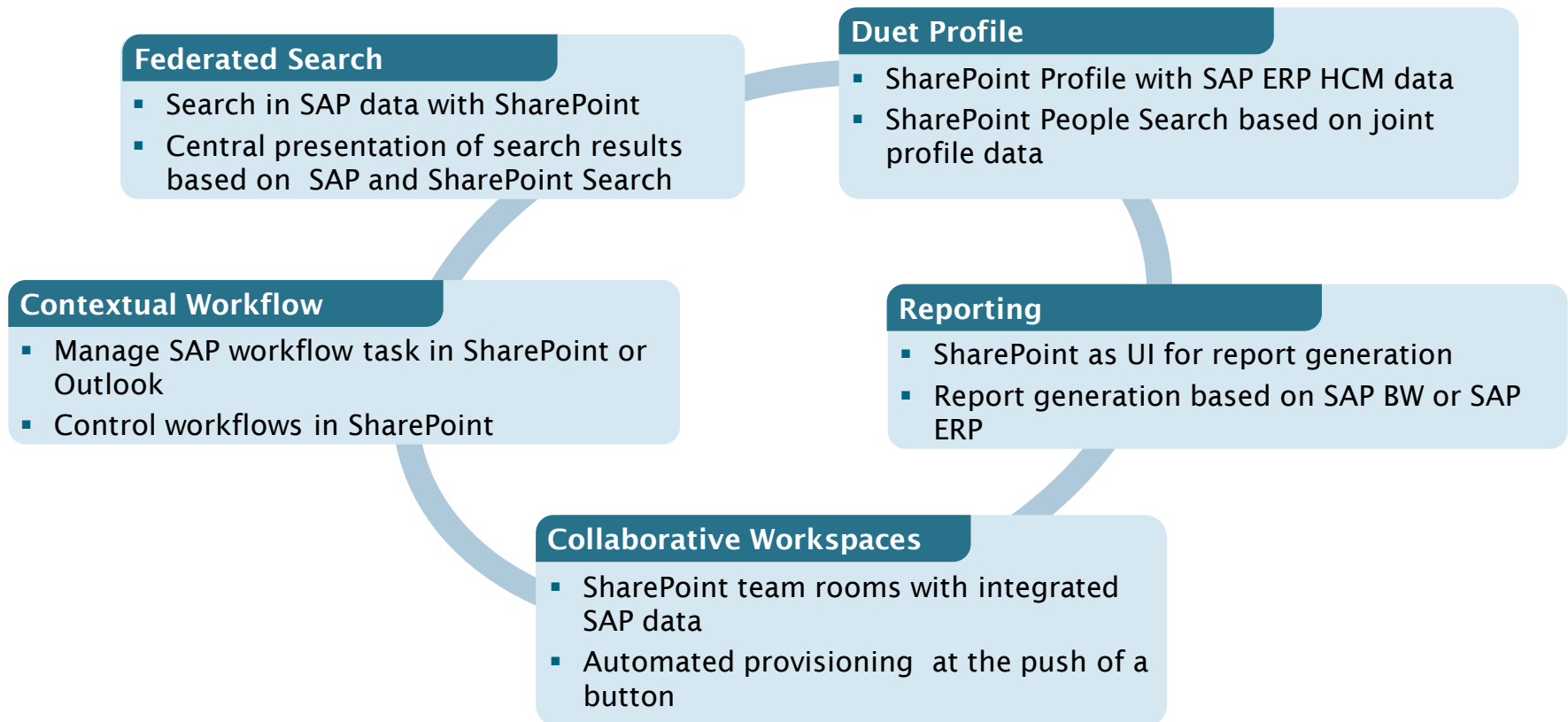
Duet Enterprise provides a framework to connect the world's of SAP and Microsoft

Duet Enterprise - Architecture



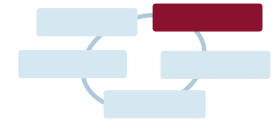
Five “ready to use capabilities” are the basis for supporting diverse use cases

Ready to use capabilities



Work with and search in user profiles with data from SharePoint and SAP

Duet Profile



**SharePoint
Profile**

BCS

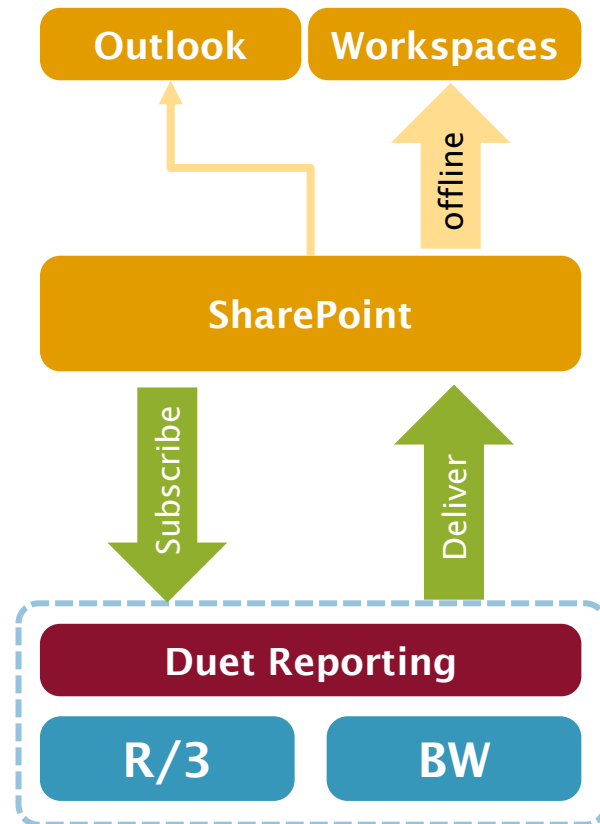
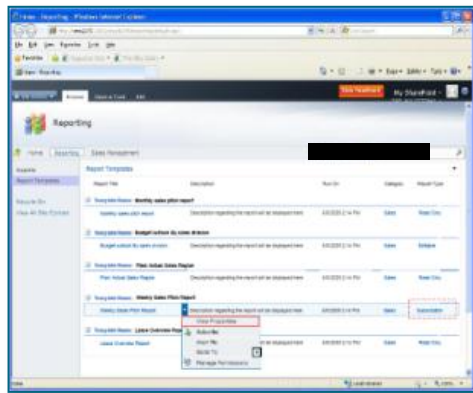
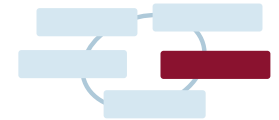
SAP

Feature

- SAP ERP HCM profile data out of the box available on SharePoint Profile Page
- Search for and collaborate with people based on both their SharePoint and SAP Profile
 - Active Directory
 - SharePoint
 - SAP ERP HCM

Generate SAP reports through the SharePoint UI

Duet Reporting



Feature

- SAP Report Catalog available in SharePoint
- Run a report Ad Hoc or subscribe to a report from SharePoint
- Personalization of SAP reports
 - Parameter
 - Output Formats
- Receive reports in Outlook and SharePoint
- Offline support using Microsoft SharePoint Collaboration Workspace

Create collaboration workspaces with SAP data at the push of a button

Collaborative Workspaces



Outlook

Workspaces

SharePoint
Profiles

BCS

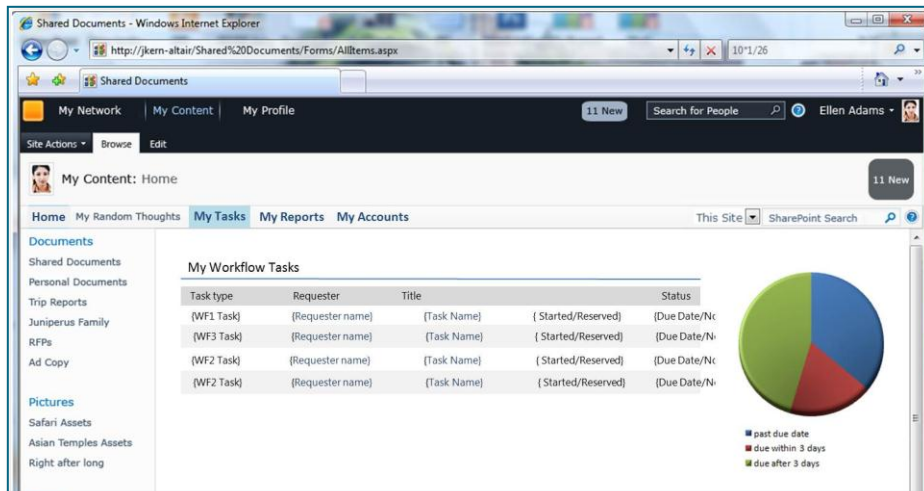
SAP

Feature

- SAP data are available as external content types in SharePoint
- Simple Integration as Web Part in SharePoint sites
- Automatic creation of SharePoint workspaces with SAP data on the push of a button
- Consistent propagation of user authorizations

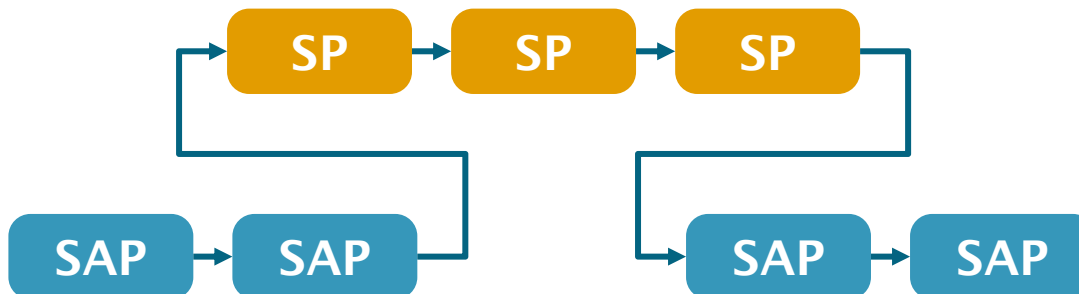
Process SAP workflows within SharePoint or Outlook

Contextual Workflows



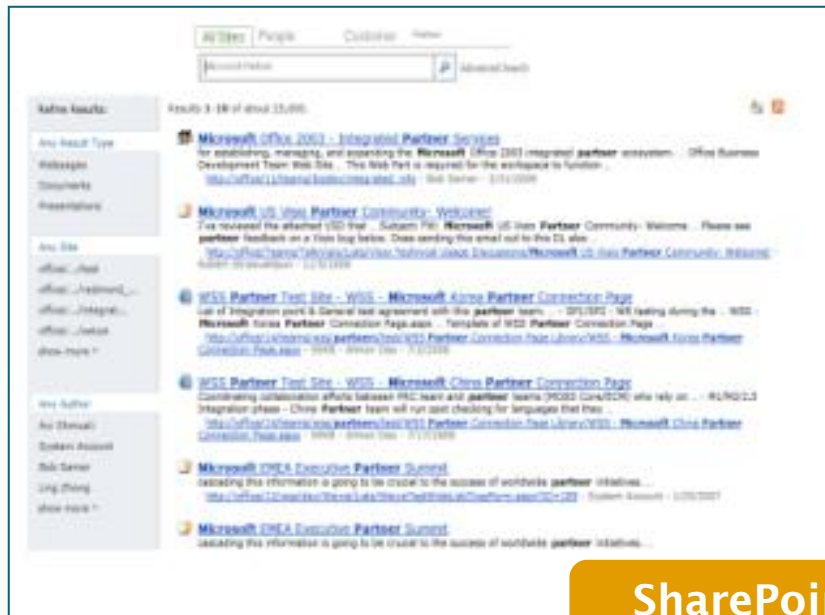
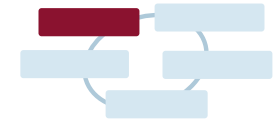
Feature

- Receive SAP workflow tasks SharePoint or Outlook
- Manage SAP workflow tasks in SharePoint
- Approve/ Reject directly in SharePoint or Outlook
- Automatic transfer of approval/ rejection to SAP
- Extend SAP workflows with SharePoint workflows



Central search and presentation of search results from SAP in SharePoint

Federated Search



**SharePoint
Search UX**

SAP ES TREX

**SharePoint
Index**

Feature

- Search SAP business data through the SharePoint user interface
- Search results from SharePoint and SAP jointly presented in one central view
- Search Functionalities of SharePoint ones of the FR Lecture

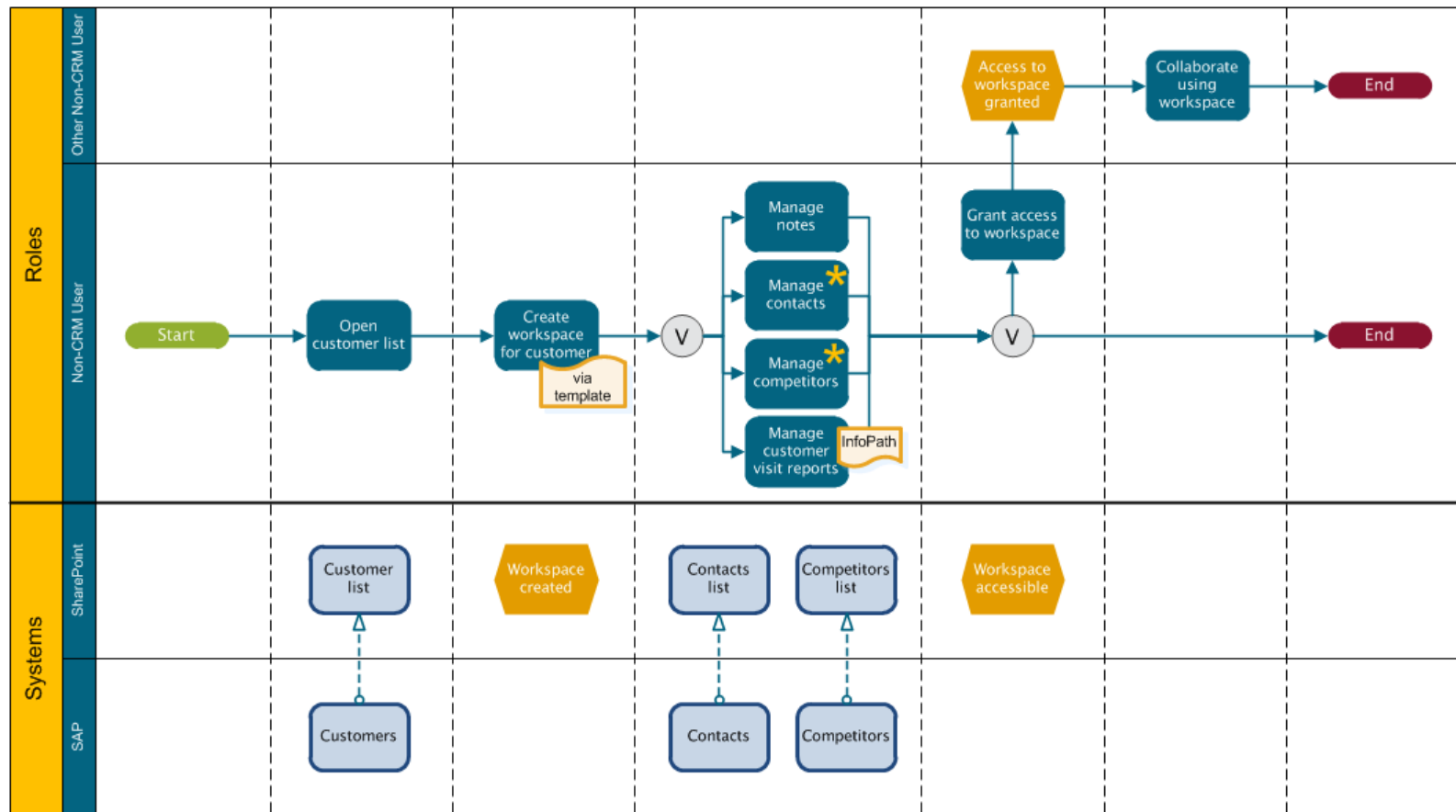
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Collaborate on SAP CRM data using SharePoint workspaces

Practical Example

Customers example



Merge structured and unstructured data through a SharePoint workspaces

SharePoint workspaces with SAP CRM data

Customers example

The screenshot displays a SharePoint workspace interface for a customer. The top navigation bar includes links for Customers, Products, Reports Center, Search, and Tasks Center. The breadcrumb trail indicates the location: Entity[Account,SAP.Office.DuetEnterprise.Account] center site > DELA Handelsgesellschaft mbH.

Customer Details: This section on the left contains structured data from SAP, including Customer ID (1030), Title Description (Company), First Name (DELA Handelsgesellschaft mbH), Industrial Sector Name, Revenue, Revenue Currency, Number of Employees, Country/Region, Region, City, Street, P.O. Box, Telephone Country Code (DE), Telephone (587565), Telephone Extension, Fax Country Code (DE), Fax (587677), Fax Extension, and E-mail (info@dela-handelsgesellschaft.de). A green callout box states: "Customer Data directly from SAP".

Related Actions: A list of actions is provided, such as Open Workspace, Sales Values, Returns per Customer, Order, delivery and sales quantities, Fulfillment rates, Proportions of Credit Memo, Proportion of Returns to Invoice, Billing Documents, Delivery Delays per Sold Item, and General Quotation Information.

NOTES: A table lists notes with columns for Content Type, Item, Description, Created By, and Modified. One note is visible: "Good sales volume in last quarter of 2010" created by csf\peterg on 3/17/2011 6:07 PM. A green callout box states: "With MS Office created notes and documents can be managed with usual SharePoint functionalities".

DOCUMENTS: A table lists documents with columns for Type, Name, Modified By, and Modified. Documents include "Offers", "Directions", and "Purchase Order March 11", all modified by csf\svnw on 3/17/2011.

Related Documents: A table lists related documents with columns for File Path Name, Description, Status, Version, and Type. Two documents are listed: "Dela Handelsgesellschaft Guideline.doc" with status WR and version 00, and another identical entry.

Sales Contacts: A table lists sales contacts with columns for Title, First Name, and Last Name. Contacts include Dr. Karsten Müller, Mr. Rüdiger Schulze, and Ms. Andrea Meier. A green callout box states: "Sales contacts directly from SAP".

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As Microsoft Gold and SAP integration partner Campana & Schott offers well-founded expertise

Duet Enterprise - Service Offering of Campana & Schott

IT Strategy

- Consultancy about potentials of Duet Enterprise
- Classification & Examination on architecture conformity
- Definition of application catalog & roadmap creation

Analysis & Assessment

- Analysis & evaluation of IT demands w.r.t. feasibility
- Definition of criteria catalog for technology selection

Proof of Concept (PoC)

- Conception & implementation of a Proof of Concept
 - On Customer's IT infrastructure
 - On C&S IT infrastructure with SAP ERP, NetWeaver & MS SharePoint

IT Infrastructure

- Consultancy on architecture and sizing
- Installation of Duet Enterprise
- Execution of basis configuration of Duet Enterprise

Applications

- Conception & implementation of business applications based on Duet Enterprise & SharePoint 2010
- Implementation of Office Business Applications (OBAs)

Duet Enterprise provides a framework to connect the SAP world with the Microsoft world.

Structured and unstructured processes will be merged and a centralised information base created.

Campana & Schott Group

Frankfurt (Headquarters)

Graefstr. 99
D-60487 Frankfurt am Main
Phone + 49 69 97 78 83-0

Paris

42 bis boulevard Richard Lenoir
F-75011 Paris
Phone +33 1 47 00 79 59

Vienna

Schwindgasse 7
A-1040 Wien
Phone +43 1 8 12 01 23

Zurich

Heinrichstr. 262
CH-8005 Zuerich
Phone +41 43 9 60 33 22

Berlin

Friedrichstr. 122/123
D-10117 Berlin
Phone +49 30 28 04 46 83

Cologne

Mittelstr. 15-17
D-50672 Koeln
Phone +49 221 2 58 89 83-0

Hamburg

Zippelhaus 3
D-20457 Hamburg
Phone +49 40 30 30 96 52

Munich

Nymphenburger Str. 3a
D-80335 Muenchen
Phone +49 89 2 10 29 78-0

Stuttgart

Silberburgstr. 157
D-70178 Stuttgart
Phone +49 711 26 34 62 13

info@campana-schott.com
www.campana-schott.com